

# HOW TO ACHIEVE 100% REIMBURSEMENT OF YOUR AGENCY FEE AS A REGIONAL MANAGER



FEE: Nineteen Thousand Nine Hundred & Ninety-Five Dollars (\$19,995.) non-refundable but is reimbursable as follows:

1) For every new rep you hire you will receive a \$250. "Ice Breaker" bonus on their 1st system sale of any size (100 min. order up) and when they complete their one or two week training checklist. (Accumulated and paid \$1,250. At a time)

*(the bonus above continues for you in your territory as long as you continue to hire)*

## FEE INCLUDES:

1. A defined territory known as a REGIONAL which can include part of a state or states which will normally include population .5 million to 1 million.
2. Two Nights Hotel Room for sleeping and classroom training facilities
3. Three Meals plus breaks each day beginning on the first day of training
4. Shuttle Transportation to and from the airport to the hotel.
5. Flight Air-Fare to and from Training if traveling more than 200 miles
6. Bonding Fees
7. Training – 3 days which will be broken down as follows:
  - 1.5 days of Initial and Product Training
  - 1.5 day of Management Training
8. A professional briefcase with materials to aid in Territory & Manpower Development.
9. You will receive all materials – custom web portal, Webinar access, profiles, recruiting brochures, articles on the company, a Flash Drive / Webinar for advanced training, support & sales to insure you get off to a fast start.
10. In addition, you will receive local listings of all trade associations that may be open to endorse NCS and will receive unsold members in your territory upon proven ability to sell. At training, you will be taught how to hire and train new recruits in order to begin development of your territory. How to spot the right candidates, how to attract them and most importantly how to develop them quickly with a FAST START program. You will be given advanced training – which you will be able to complete at home in the evenings and workbook review which will be helpful to reinforce your knowledge and retention.

**\* NCS TRAINS HELPS YOU TRAIN YOUR REPS THROUGH A COMPANY PROVIDED WEBINAR FORMAT WHERE REPS ARE TAUGHT THE NCSPLUS SYSTEM AND ARE THEN GIVEN THE TRAINING MODULES COMPLETION FORM TO VERIFY PROFICIENCY OF THEIR PRODUCT KNOWLEDGE AND THEN THEY COMPLETE THE 2 NEW CLIENT ACCOUNT SALES WHICH ARE MANDATORY IN ORDER FOR THEM COMPLETE TRAINING AND DEMONSTRATE THEIR NCS PRODUCT AND TRAINING PROFICIENCY.**

**Complete and return with Regional Manager Agreement to NCS: (Circle One)**

**Amt Pd. - \$ \_\_\_\_\_ (\$19,995.)/Cash \_\_\_\_ / Check \_\_\_\_ Ch # \_\_\_\_\_ / CC \_\_\_\_ MC-Visa**

**Comments: \_\_\_\_\_**

**Complete below if paying by Credit Card only:**

**Credit Card Number \_\_\_\_\_ Exp. Date \_\_\_\_\_ Sec. Code \_\_\_\_\_**

**Address of Credit Card Holder \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_**

**\_\_\_\_\_ Name as appears on Credit Card \_\_\_\_\_ Signature**